



VISION 2022: LIVE. WORK. THRIVE

Vision 2022: Live. Work. Thrive. (Vision 2022) is a comprehensive and strategic plan that renews the organization's focus of being the frontrunner of affordable housing in the City of Atlanta.



OUR MOTTO

OPENING DOORS TO QUALITY LIVING

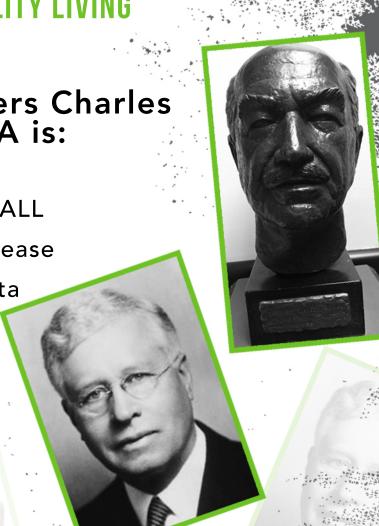
True to the vision of founders Charles Palmer and John Hope, AHA is:

Opening doors to quality living for ALL

 Focusing on innovative ways to increase affordable housing options in Atlanta

Developing quality and innovative communities

 Helping to create opportunities for advancement



THE CHALLENGE

PRESERVING AFFORDABLE HOUSING IN A GROWING MARKET

The City of Atlanta is growing!

According to the U.S. Census Bureau:

- 39th largest city in the U.S.
- Estimated population of 463,878
- Growth of 10.4 % between 2010 and 2015

However, as the city rebounds from the recession, growth remains imbalanced across the city; new real estate development largely focuses on luxury housing, and the income gap is widening.

THE CHALLENGE

PRESERVING AFFORDABLE HOUSING IN A GROWING MARKET

The City of Atlanta's 2016 Comprehensive Development. Plan acknowledges that the number and type of housing units constructed is a major factor affecting population growth. Affordable housing and equity are top priorities.

Other high-ranking needs as identified in the plan are:

- Work to attract a diverse population at all income levels
- Promote growth in areas with slow growth/declining population
- Meet the needs of a growing senior population by providing affordable housing options and opportunities to age in place

THE PLAN

STRONGER COMMUNITIES, BRIGHTER FUTURES

Our plan is to provide better living opportunities for those we serve and empower them through supportive services that endorse self-reliance. These efforts will

create building blocks to stronger communities and foster pathways to brighter futures and a better life.



OUR BENEFICIARIES

THE PEOPLE OUR PLAN IMPACTS

AHA provides housing opportunities to five general groups.

OF AHA'S PARTICIPATING FAMILIES ARE VERY LOW-INCOME OR EXTREMELY LOW-INCOME.



TOTAL HOUSEHOLDS SERVED

22,533



OUR BENEFICIARIES

THE PEOPLE OUR PLAN IMPACTS

ATLANTA HOUSING AUTHORITY FAMILIES

5% Earn \$33,750 - \$54,000 per year

Earn \$24,300 - \$33,750 per year

Earn less than \$24,300 per year

THE STRATEGY

LIVE. WORK. THRIVE.

AHA believes in the potential of the individual. Vision 2022 takes a people-centered, holistic approach that creates opportunities for those we serve to live, work and thrive in innovative, safe and healthy communities.



Quality Affordable Housing

Family Independence + Student Achievement
Digital Literacy + Health + Volunteerism

Long-Term Economic

Viability + Trust + Integrity



BETTER LIVING

IS THE GATEWAY TO A

BETTER LIFE:



AHA will redefine its approach to affordable housing development to emphasize community development alongside the creation of innovative live-work-thrive spaces that feature:

- Amenities (grocery stores, healthcare and other neighborhood serving amenities)
- Public Infrastructure (public transportation, storm water management systems, etc.)
- Environmental Sustainability

- Proximity to Commercial Centers and Jobs
- Public Safety
- Quality Schools/Education
- Parks/Greenspace

DIVERSIFYING OUR PORTFOLIO

AHA has an opportunity to develop

400+ acres of AHA-owned land

in the City of Atlanta:



Vacant Land w/No Developer



40% of Portfolio



AHA has a range of development opportunities (estimated breakdown):

Market-Driven Opportunity 11% of AHA portfolio

Example: Herndon Homes

Catalytic Opportunity

33% of AHA portfolio

Example: Englewood

Revitalization Opportunity

56% of AHA portfolio

Example: Choice Atlanta

REAL ESTATE SCORECARD

AHA's assessment of our return on investment (ROI) will be based on the Real Estate Scorecard, which factors in opportunity types (Market-Driven/Catalytic/Revitalization) as measured against community-specific factors, such as:

- o Market Feasibility
- o Affordable Housing Levels
- o Financial Impact
- o Environmental Sustainability
- o Measurable Socioeconomic Benefit
- o Self-Sufficiency Opportunities
- o Social Services/Amenities





OFFERINGS | MIXED COMMUNITIES—AMENITY-RICH ENVIRONMENTS

MIXED COMMUNITIES are rich in amenities with access to good schools, quality shopping and more. Each of the sites listed below has been developed as mixed-income projects, incorporating over 4,000 affordable housing units into quality communities.

Ashley Auburn Pointe I **Ashley Auburn Pointe II** Ashley CollegeTown I Ashley CollegeTown II Ashley Courts at Cascade I **Ashley Courts at Cascade II** Ashley Courts at Cascade III **Ashley Terrace at West End** Atrium at CollegeTown Capitol Gateway I Capitol Gateway II Centennial Place I Centennial Place II Centennial Place III Centennial Place IV Columbia Commons Columbia Creste

Columbia Estates Columbia Grove Columbia Park Citi Columbia Heritage Columbia High Point (Senior) Columbia Mechanicsville **Apartments** Columbia Senior Residences at Mechanicsville Columbia Senior Residences at MLK Columbia Tower at MLK Village Columbia Village Gardens at CollegeTown Magnolia Park I Magnolia Park II Mechanicsville Crossing

Mechanicsville Station Parkside at Mechanicsville Veranda at Auburn Pointe Veranda at Auburn Pointe II Veranda at Auburn Pointe III Veranda at Carver Villages at Castleberry Hill I Villages at Castleberry Hill II Villages of East Lake I Villages of East Lake II Veranda at CollegeTown Veranda at Scholars Landing Villages at Carver I Villages at Carver II Villages at Carver III Villages at Carver V Juniper & Tenth Highrise

OFFERINGS | CHOICE ATLANTA—A RETURN TO COMMUNITY

CHOICE NEIGHBORHOODS is an initiative funded by a grant from the U.S. Department of Housing and Urban Development (HUD) focused on:



Using the \$30 million Choice Grant, the former University
Homes site is being redeveloped to house: 433 mixed-income
rental units, 229 of which will be affordable; and 33 homes,
7 of which will be affordable. In partnership with the City of Atlanta,
AHA is focused on also revitalizing the three surrounding neighborhoods
in the city's Westside: Vine City, Ashview Heights and the Atlanta
University Center neighborhood, collectively know as the University
Choice Neighborhood (UCN).



OFFERINGS | HOMEFLEX—CONSERVING AFFORDABLE HOUSING IN ATLANTA

Through HomeFlex (formerly Project Based Rental Assistance), partnerships between AHA and private developers increase quality rental options for those we serve. Under HomeFlex, AHA encourages private-

sector owners of multi-family developments to reserve

a portion of their units for eligible residents.

HomeFlex currently supports over 5,135 affordable housing units (on privately-owned land or in privately-owned buildings, and MIXED Communities) and is leveraged to create another 1,746 tax credit units.

There are three types of programs:

- HomeFlex
 - HomeFlex for Seniors
 - HomeFlex for Supportive Housing

OFFERINGS | HOUSING CHOICE VOUCHER PROGRAM— EXTENDING THE POWER OF CHOICE

The Housing Choice Voucher Program (HCVP) provides over 10,000 families with the means to obtain affordale housing by putting the power of choice in their hands.

AHA will continue to enhance HCVP to ensure that privatelyowned housing options are available in the City of Atlanta. Initiatives include:

- Technology Enhancements for Landlords
- Clearer Rent Determination Process
- Landlord Referral Program
- White-Glove Account Management Services
- Landlord Protections
- 5-Star Tenant Program
- Energy Efficiency Incentives

OFFERINGS | HAVEN—HELPING PEOPLE GET ON THEIR FEET

AHA supports over 1,500 Haven families in the following programs:

- Family Unification Program
- Veterans Affairs Supportive Housing
- FLOW Pilot
- Home Again Pilot
- Georgia Housing Voucher Program Conversion

This includes supportive housing and/or HomeFlex units in the following properties:

- Pavilion Place
- Columbia at Sylvan Hills
- Commons at Imperial Hotel
- Columbia Tower at MLK Village
- Gardens at CollegeTown
- GE Towers
- First Step/Donnelly Courts

- Oasis at Scholars Landings
- Odyssey Villas
- O'Hern House
- Quest Village III
- Seven Courts
- Summit Trail
- Villas of H.O.P.E.
- Welcome House

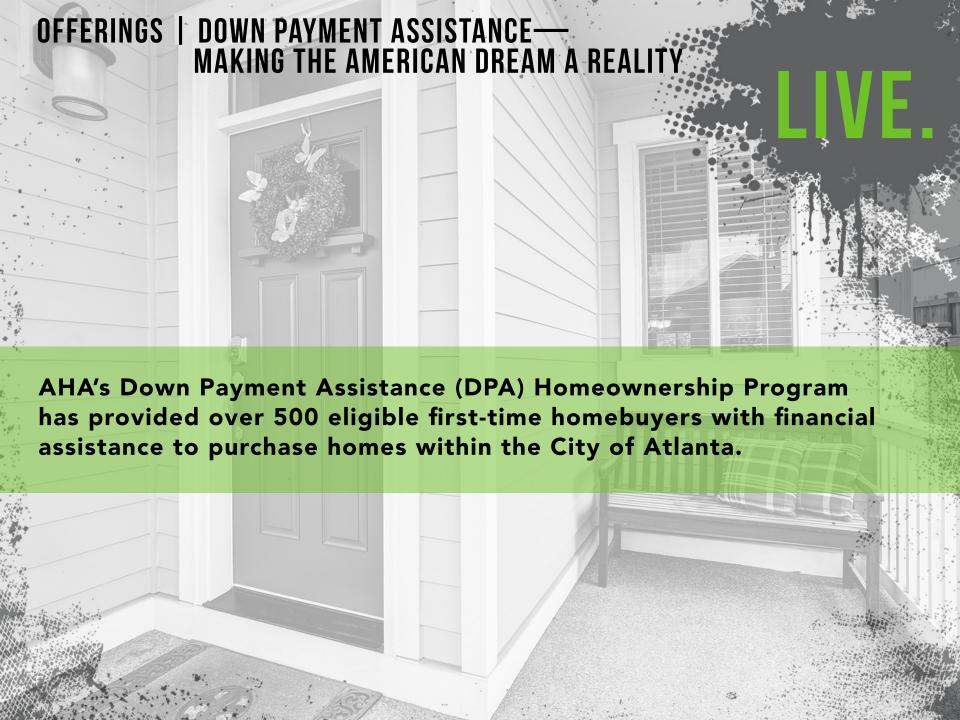


OFFERINGS | AHA-OWNED COMMUNITIES

AHA is preserving over 1,793 rental units in its AHA-owned Communities, which house seniors and disabled adults in high-rise living and small family communities.

Barge Road Highrise
Cheshire Bridge Road Highrise
Cosby Spear Highrise
East Lake Highrise
Georgia Avenue Highrise
Hightower Manor Highrise

Marian Road Highrise
Marietta Road Highrise
Martin Street Plaza
Peachtree Road Highrise
Piedmont Road Highrise
Westminster





ECONOMIC, EDUCATIONAL AND WELLNESS OPPORTUNITIES CREATE AN ENTRYWAY TO INDEPENDENCE.

FOCUS AREA 1 FAMILY INDEPENDENCE

WORK.

AHA will continue to support our working families with innovative programs that focus on economic advancement.

Working Families By The Numbers - Unique to the AHA, this program sets a work requirement for non-elderly and nondisabled adults.

- 98% compliance HomeFlex Communities
- 96% compliance in MIXED and AHA-Owned Communities
- 62% compliance in Housing Choice an increase from FY 2013 (37% compliance)

FOCUS AREA 2 STUDENT ACHIEVEMENT

Since 2003, AHA has awarded over \$500,000

in scholarships to 137 deserving students through the

- Atlanta Community Scholars Award (ACSA) and the

University Choice Neighborhoods Scholarship (UCNS).

AHA will increase its investments in student achievement through:

- Additional scholarship investments
- Internship program development
- Targeted partnerships with Atlanta Public Schools





FOCUS AREA 3. DIGITAL LITERACY/CONNECTIVITY

AHA is a proud participant of HUD's ConnectHome program, a public-private collaboration to narrow the digital divide for families with school-age children who live in HUD-assisted housing.

In our continued efforts to prepare and equip AHAassisted families for the technology age, AHA will enter into strategic partnerships to provide:

- Basic digital literacy training programs for youth,
 adults and our seniors
- No- and low-cost Internet connectivity programs
- Free S.T.E.M. programs for school-age children





FOCUS AREA 4. HEALTH AND WELLNESS

WORK.

AHA's signature health and wellness program, Aging Well encourages and empowers older adults to actively age in place and control decisions that affect their lives and the aging process.







KEEPING OUR FINANCES IN CHECK IS JUST GOOD BUSINESS.

TOOL: CO-INVESTMENT FRAMEWORK

AHA's Moving To Work (MTW) program allows
AHA the opportunity to design and test innovative,
locally-designed strategies that use federal dollars
more efficiently, help residents find employment and
become self-sufficient and increase housing choices
for low-income families. AHA's co-investment framework
provides a:

- Framework in which AHA will partner on major redevelopment initiatives in the City of Atlanta.
- Mechanism to provide gap financing and leverage third party funding sources, as well as provide funding available for opportunities to increase AHA-controlled sites.
- A tool to leverage both public, private and philanthropic funding during the development process.

TOOL: THE NEW PARADIGM

THRIVE

AHA's investment focus will be to identify development opportunities that require a limited AHA subsidy and higher financial returns to AHA, particularly in market-driven opportunities, and to ensure that:

- AHA Investments are aligned with city growth and investments
- Real estate development projects have a clear development schedule and timeline
- AHA leverages the value of publicly-owned land as part of each real estate transaction, with exceptions made for certain revitalization efforts and/or to leverage/secure funding sources
- A strong "Return on Investment" based on the Real Estate Scorecard

The development of innovative features and quality amenities for each project

TOOL: SELF-DEVELOPMENT ENTITY

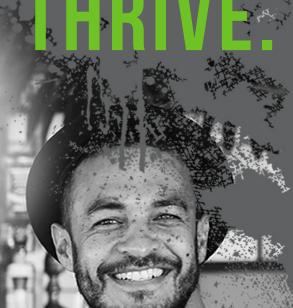
THRIVE

AHA will examine ways to sponsor the creation of a development affiliate to increase Atlanta's affordable, moderate and mixed-use development and preservation efforts.

A self-sponsored development affiliate would allow AHA to maximize the financial, socio-economic and environmental return to the agency and its stakeholders.



AHA is dedicated to creating opportunities for small businesses and our participants to thrive. AHA will seek to validate this effort through a series of programs and outreach efforts, including the development of a robust:



- Small Business Enterprise (SBE) Program
- Section 3 Enterprise Program



TOOL: AHA MEASUREMENTS OF SUCCESS

We have established key performance indicators to measure the success of our flagship programs (2016 calculations):

Number of Families Served = 22,533

Dollars Invested and Leveraged in

New Real Estate Developments in Modern,

Quality, Mixed-Income Communities = \$6

Number of Senior Adults
Housed/Served = 6,641

Dollars Invested in Education and Education Initiatives = \$358,997

Number of Families
Successfully Transitioned
From an AHA Program Paying 100 %
of Their Own Housing Costs = 47

Number of New Homeownership

DPA Opportunities Created = 70

Number of Veterans
Housed/Served = 226

Number of Homeless/At-Risk
Families Housed/Served Through
Supportive Housing = 1,38

Number of Families Compliant
With AHA's Work Requirement = 5,680